



Apex
Novated Solutions

PARTNER PROGRAM

SIMPLIFYING LEASING

www.apexnovated.au



HOW DOES THE APEX PARTNER AGREEMENT WORK?

IT COULDN'T BE SIMPLER!

For each client that you refer that successfully on-boards with us, we will pay you a \$250 +GST referral fee.

We will also provide you and your client with comprehensive Payroll and FBT reporting to ensure it is a smooth and easy process to set up the Salary Packaging arrangement.

WHAT ARE THE BENEFITS?



For You:

- An easy source of supplementary income – both from us and from your ability to provide additional services to your clients – FBT returns, STP Reporting Finalisation just to name a few.
- Professional Service provided by qualified CPA's, ensuring your clients are compliant with FBT and Income Tax Legislation.
- Simplified reporting.



For your Business Clients:

- Staff retention by being able to offer comprehensive salary packaging – they don't have to be a big business to offer salary packaging.
- Reduction in associated employment costs – Workers Compensation and Payroll Tax.
- Reduction in ATO obligations – GST is claimable on our invoice, and less PAYG withholding will need to be paid to the ATO.



For your Employees:

- Reduction in Taxable/Assessable income via Employee Contributions – less tax payable.
- Increased job satisfaction.
- Improved personal cash flow – no need to cover car expenses out of take-home pay.



HOW DO I REFER A CLIENT?

IT'S EASY!

Just send us a completed referral form via our website – include your name, the employee's name, and their contact details, and we will take it from there!

THE PAYMENT OF REFERRAL FEES.

Upon successful onboarding of the referred client, we will send you an RCTI and direct deposit to your bank account – you will need to provide us with your ABN and your bank details.

That's it!

NEXT STEPS

GET STARTED TODAY!

If you would like to learn more about the Apex Partner Program, email us at hello@apexnovated.au or call us on **1300 139 218**.

We can't wait to get your employees and clients on the road!





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